



Samuel Akporhiunuvwiyo

KONTAKT

Adres e-mail:

s.akporhiunu@student.uw.edu.pl

Telefon:

+90 552 695 71 32, +234 811 513 6157

Adres:

Stanisława Wojciechowskiego 35

DOŚWIADCZENIE

PAC Capital Limited

09.2024 - Obecnie

Associate

• Led a team to raise USD100 million for the development of a the first Tyre manufacturing plant in West African
• Led a cross-functional team focused on Agro Allied, Manufacturing, FMCG, and Trade sectors, surpassing the 2024 budget target by achieving 110% of the goal.
• Developed comprehensive financial models and information memoranda to support a successful fundraising of USD 100 million, generating significant revenue for the company.
• Originated a high value deal worth 30 billion Naira for PAC Capital, contributing to the company's overall budget achievement.

PAC Capital Limited

09.2023 - 09.2024

Investment Banking Senior Analyst

Raised USD300 million working capital facility to augment working capital needs of a multinational company with operations in Africa and the Middle East.
• Secured USD100 million facility to augment the working capital of a Soybean processing company based in Africa thereby growing the revenue of the company by 60%.
• Secured €50 million Amortizing Term Loan Facility for ECOWAS Bank for Investment and Development thereby increasing company's revenue by 13%.
• Led a team to raise N2.88 billion for an automated livestock farm, thereby addressing Nigeria's supply gap.
• Prepared and presented pre-assessment documents for in-house decision-making on more than 60 transactions.
• Created transaction structure notes, financial analysis reports, valuation memoranda, and financial models on more than 50 different transactions.
• Liaised with clients for timely document submission to ensure transaction efficiency.
• Coordinated activities of other professional parties such as Trustees, Solicitors, Project Managers, etc. leading to seamless transaction execution.
• Advised and arranged funds totaling USD 50.58 million for the development of Africa's first Chlor-Alkaline plant, resulting in the creation of over 500 direct and 800 indirect jobs in Edo State, Nigeria.

PAC Capital Limited

03.2020 - 09.2023

Investment Banking Analyst

• Raised USD 1.1 million funding for the acquisition of a minority shareholding stake in a mining company consequently enhancing the revenue of PAC Capital Limited.
• Drafted and presented pre-assessment documents on transactions to facilitate in-house decision-making.
• Crafted transaction structure notes, financial analysis reports, valuation memoranda, and financial models.
• Established relationships with key stakeholders including clients, bankers, lawyers and accountants.
• Devised financial models for forecasting revenue growth and cash flows.
• Analyzed macroeconomic trends to develop investment recommendations

Community Secondary School

01.2018 - 11.2018

Economic Tutor

• Taught students Principles of Economics using real-world examples to maximize learning opportunities.
• Organized special sessions for students in need of extra attention and gave needed assistance.
• Regularly assessed students' strengths and weaknesses to tailor teaching methods for their learning needs.

WYKSZTAŁCENIE

Delta State University	Management
09.2013 - 08.2017	Economics
	Bachelor of Science
University of Warsaw	Management
10.2025 - Obecnie	International Finance
	Masters in International Finance

NAJWAŻNIEJSZE UMIEJĘTNOŚCI

- Financial Statement Analysis
- Financial Modelling
- Business Valuation
- Microsoft Suite such as Excel, Word and Powerpoint
- Deal Execution
- Deal Structuring
- Client Relationship Management
- Time Management and Prioritization

PODSUMOWANIE

Results-driven Investment Banking Associate with over 5 years of progressive experience in deal origination, structuring, and execution across diverse sectors including infrastructure, manufacturing, agro-allied, FMCG, and financial services. Proven track record of successfully raising over USD 550 million and NGN 32.88 billion in capital through debt and equity transactions, including landmark projects such as West Africa's first Tyre Manufacturing Plant and Africa's first Chlor-Alkali Plant. Skilled in financial modeling, valuation, client relationship management, and transaction advisory, with strong leadership experience in managing cross-functional teams to surpass budgetary and strategic targets. Recognized for strategic thinking, problem-solving, and negotiation, consistently delivering innovative financing solutions that drive client growth and institutional revenue. Strong academic background in Economics (B.Sc., Delta State University, Top 7% of Class) and currently pursuing a Master's in International Finance at the University of Warsaw. Equipped with certifications in Infrastructure & Project Finance, Financial Modeling & Valuation, Green Financing, and Energy Project Financing, alongside leadership awards and extensive professional development training.

Wyrażam zgodę na przetwarzanie moich danych osobowych w celu rekrutacji zgodnie z art. 6 ust. 1 lit. a Rozporządzenia Parlamentu Europejskiego i Rady (UE) 2016/679 z dnia 27 kwietnia 2016 r. w sprawie ochrony osób fizycznych w związku z przetwarzaniem danych osobowych i w sprawie swobodnego przepływu takich danych oraz uchylenia dyrektywy 95/46/WE (ogólne rozporządzenie o ochronie danych)