

Michał Jakub Gąsieniec

Doświadczenie zawodowe

Pfizer	Medical CoE Intern	Warsaw
09.2023 - 05.2024	-activities in the field of control and verification of the authorizations of organizations and applicants to conduct research in the chemical, pharmaceutical and medical industriesnn-monitoring applications for funding in accordance with Pfizer's internal policy after familiarizing themselves with the principles of awarding and conducting research grants in the industrynn-managing organization and applicants vendor system	
AIESEC	Partnership Development Vicepresident	Warsaw
01.2024 - 04.2024	-organizing eventsnn-small team managementnn-HubSpot & Apollo CRM systemsnn-sales representative	

Wykształcenie

	University of Warsaw	Faculty of Business Administration & Management
10.2022 - 06.2025	Business Administration & Management Bachelor	
	Warsaw University of Technology	Faculty of Electronics & Information Technologies
10.2020 - 06.2022	Computer Engineering Bachelor	

Podsumowanie

I pursued studies at both Warsaw University of Technology and the University of Warsaw, focusing on Business Administration & Management and Computer Engineering. Additionally, I've gained practical experience at a pharmaceutical company, where I oversaw grant monitoring operations, managed vendor relationships, and ensured compliance with internal standards for proposal submissions.nnIn my role as Vice President of an NGO's Local Committee, I organized events, led small teams, utilized CRM systems, and facilitated sales meetings. I thrive in diverse environments and am enthusiastic about learning new skills.

Kontakt

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📍 Zapustna 30/17

Najważniejsze umiejętności

- Vendor Management
- Legal Compliance
- Customer Relationship Management (CRM)
- Retail Sales
- Proficient in Microsoft Office Suite (Word, Excel, PowerPoint, Outlook)
- Ability to adapt quickly to new environments and challenges